

**Subject:** That Low Rate Might Be Holding More Than You Think  
**Date:** Monday, June 2, 2025 at 4:56:18 PM Mountain Daylight Time  
**From:** Charlie Content  
**To:** Melissa Gates



Hello Markie!

Many of your clients may be sitting on record-low interest rates, and a surprising amount of untapped potential home equity. That combination could open the door to financial moves that outweigh the benefit of keeping their current rate.

A refinance today could help your clients:

- Access cash from their home's potential equity
- Pay off high-interest credit card debt
- Eliminate mortgage insurance
- Fund home improvements or renovations
- Rework their loan to better fit current life goals

We're happy to run a no-cost, no-obligation mortgage analysis to help you identify which clients might benefit most, so they can make informed decisions, not just one based on today's (or yesterday's) rates.

Thanks  
Charlie



**Castle & Cooke**  
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Apply Online

What's your home worth?

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