

Subject: More homes. Less pressure. The market is shifting.

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From: Charlie Content

To: Melissa Gates



Hey there Markie,

If you stepped away from your home search or never quite got started, you're not alone. The market has changed a lot.

Right now, inventory is higher than it has been in quite some time, which means buyers are seeing more options and fewer rushed decisions. At the same time, price growth is cooling in many areas, creating a healthier balance between buyers and sellers.

What does that mean for you?

- **More homes to choose from**
- **Less pressure to make split second decisions**
- **More opportunity to find the right fit instead of settling**

The buyers who win in this kind of market are the ones who start looking before everyone else jumps back in.

If you have been waiting for things to feel a little more manageable, this may be the window you were hoping for.

[Take a look at what is available now and see what is possible.](#)

We are here when you are ready to take the next step.

Thanks
Charlie





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